



# IPA Newsletter

JULY 2007

INSURANCE PROFESSIONALS OF ATLANTA

## IPA Officers & Committees

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## Calling all Readers!

If you are interested in becoming a member of IPA, please contact Vice-President, Melissa Peak.

Your comments and suggestions for the newsletter are welcomed. Please submit any photos, articles, announcements or other items you would like to see included. Deadline is the 15<sup>th</sup> of each month in order to be included in the next month's newsletter.

Please submit to  
Melissa Peak or  
Candace Clements.

## Message from the President

Dear Members and Friends,

I am excited to be the President of Insurance Professionals of Atlanta (IPA) for the July 1, 2007—June 30, 2008 term. It is a bit daunting for me – I'm not sure how I got to this point! Frankly I never expected to do this but clearly remember that I did want to 'give back' some of what IPA had given me. That process actually started about six years ago when I was nominated for secretary. Well, the rest, as they say, is history!

The fellowship, encouragement, knowledge gleaned from IPA and NAIW have helped me to grow personally and professionally, successfully earn professional designations and have encouraged me to move into new jobs. Now that I am President, I do hope that I can realize my personal goal of truly 'giving back' to this great organization.

My goals for IPA for this year sound simple but will require support of all members. First and foremost *is* membership – retaining our current members AND attracting new members who can experience the benefits of IPA and NAIW. Second, we need to update our monthly programs and provide educational opportunities in support of both professional development and membership. Third, we need to promote and educate other professionals in the Insurance Industry and related fields about IPA /NAIW. We seem to be a well kept secret and we all need to change that! I'll update you each month on our progress. I know that with the support of officers, and members alike we will have a great year and will be successful in meeting these goals.

Cordially,

Connie L. Herrin, CIC AIC ARM  
President – Insurance Professionals of Atlanta



2007-08 IPA Officers were installed at the June meeting. Pictured from Left to Right: Melissa Peak, Connie Herrin, Brenda Peterson (Outgoing President standing in for Jan Murray), Veronica Spellman

## Mark Your Calendars!

July 4 – Independence Day

July 10 – IPA meeting, Aldo's Italian Restaurant

August 5 – IPA Summer Social – Elise's house



*IPA meets at  
Aldo's Italian  
Restaurant 6690  
Roswell Rd NE  
Atlanta, GA  
(Sandy Springs)  
the 2<sup>nd</sup> Tuesday of  
each month.  
Meetings begin at  
6:00 pm.  
Cost: \$23.00 per  
person.  
Please check the  
newsletter for  
upcoming events  
which may change  
the monthly  
schedule.*

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**Bright Idea!**

“What would you attempt to do if you knew you could not fail?”  
(unknown)

\*\*\*\*\*

**July Birthdays**

Evelyn Brown - 7/17  
Glenda Reynolds - 7/29

**Celebration Safety Tips**

To help you celebrate safely this Fourth of July, the Consumer Product Safety Commission and the National Council on Fireworks Safety offer the following safety tips:

- Always read and follow label directions.
- Have an adult present.
- Buy from reliable sellers.
- Use outdoors only.
- Always have water handy (a garden hose and a bucket).
- Never experiment or make your own fireworks.
- Light only one firework at a time.
- Never re-light a "dud" firework (wait 15 to 20 minutes and then soak it in a bucket of water).
- Never give fireworks to small children.
- If necessary, store fireworks in a cool, dry place.
- Dispose of fireworks properly by soaking them in water and then disposing of them in your trashcan.
- Never throw or point fireworks at other people.
- Never carry fireworks in your pocket.
- Never shoot fireworks in metal or glass containers.
- The shooter should always wear eye protection and never have any part of the body over the firework.
- Stay away from illegal explosives



Source : National Council on Fireworks Safety, [www.fireworkssafety.org](http://www.fireworkssafety.org)

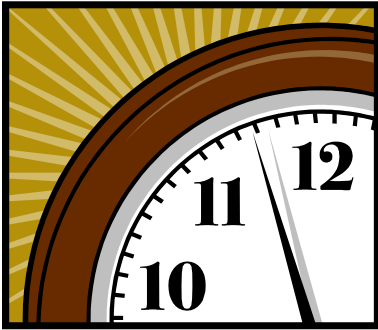
**Snapshots**



Georgia Council Members at April Regional Conference in Gatlinburg, TN



Deb McCurdy, Current Region III VP from Insurance Women of Montgomery pictured with Jan Murray, newly elected RVP from IPA



## Meeting Minutes

Insurance Professionals of Atlanta  
June 12, 2007, membership meeting minutes

President Brenda Peterson called the meeting to order at 6:06pm. In attendance were:

Brenda Peterson	Connie Herrin	Brenda Loden
Veronica Spellman	Gizelle Grable	Sara Cerny
Robin Smith	Judy Hughes	Karen Ray
Melissa Peak	Elise Farnham	

Brenda announced that the Board meeting was waived as there was not a quorum and there was no business to conduct.

Treasurer Brenda Loden distributed the Treasurer's Report. The members discussed audit procedures. The report was approved for audit. Ms. Loden has already begun the process of transitioning the books and information to Veronica Spellman, incoming treasurer.

Melissa Peak, Newsletter Co-chair, advised that she and Candace Clements had developed some creative ideas for a re-vamped newsletter. She passed out a sample and asked the members to provide input to make the newsletter more interesting and informative.

Melissa also advised that she has a contact, Cole Dorsey, who has agreed to host our website at a cost of \$120/annum plus minimal hourly fee to update. It was moved and seconded that we utilize Mr. Dorsey's services. Melissa will follow up with our current host to obtain access to our domain name and information. Mr. Dorsey has agreed to convert the site and do immediate updates for no charge.

"Underwriting for Non-Underwriters" is scheduled for July 18, 2007, and all members were encouraged to attend and to distribute information about the program. We have one registration to date. Veronica Spellman and Judy Hughes are planning on attending and will assist Jan Murray by handling the registration desk. They will plan to arrive at the meeting site at 7:30am or shortly thereafter. Evans Garment Restoration will provide the morning refreshments and SEA the afternoon refreshments.

Brenda announced that IPA netted \$381.02 from the May 31 program, and Elise Farnham stressed the importance of reaching our goal of 30 attendees to maximize profits. Special thanks to Jan Murray for helping with the registration desk!

Gizelle Grable installed our new officers for the 2007/2008 fiscal year: Connie Herrin, President, Melissa Peak, Vice President, Veronica Spellman, Treasurer, Brenda Peterson, Immediate Past President, and not present, Jan Murray, Secretary.

Connie Herrin gave a report about the national convention. She has begun work on updating our Horizon plan, but thought it would be appropriate to delay discussion until all officers were present at the meeting.

Brenda Peterson reminded everyone about the August 5, 2007, summer get-together at Elise Farnham's house.

Happy bucks were accepted with announcements of fun and exciting things happening to our members!

The meeting was adjourned at 7:11pm.

Respectfully submitted, Elise Farnham for Jan Murray

**Georgia NAIW Council Meeting  
September 28-29, 2007**

**Hosted by: Insurance Professionals of Northwest Georgia  
Northwest Marriott, Windy Hill Road, Atlanta**

**For more information, contact Cheryl Sexton at [Cheryls478@alltell.net](mailto:Cheryls478@alltell.net)**

# Continuing Education Seminar – 7 Hours

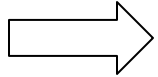
Sponsored by: **The Insurance Professionals of Atlanta**

Instructor: Jan S. Murray, PIAM, CPIW, DAE  
Global Risk Management Consultant

“Underwriting for Non-Underwriters”

**Wednesday July 18, 2007**

At a Convenient Location:



1117 Perimeter Center West,  
1<sup>st</sup> Floor Conference Room  
Atlanta, GA 30338

*(Enter West Lobby, then right at hallway before elevators)*

**From I-285, north on Peachtree Dunwoody Rd., at the light for Costco & Home Depot turn right then immediate left into the West Lobby Parking area.**

**From GA 400, take Abernathy Exit toward Dunwoody; right at Peachtree-Dunwoody Rd.; at the light for Costco & Home Depot turn left then immediate left into the West Lobby Parking area.**

“Underwriting for Non-Underwriters” 8:30am to 4:30 P  
Continental Breakfast and sign in starts at 8:00 AM.

Non-Members: \_\_\_\_\_ @ \$ 70.00 = \_\_\_\_\_  
NAIW Members: \_\_\_\_\_ @ \$ 60.00 = \_\_\_\_\_

**Fee includes: Student workbook, continental breakfast, afternoon snacks, electronic filing of CE credits, and Certificate of Completion for your records. Lunch is “on your own.”**

**Company Name:** \_\_\_\_\_

**Street Address, City, Zip:** \_\_\_\_\_

Attendee Name(s)	License #	E-Mail and Phone #

Fax form to (404-572-4102) or e-mail form to: **Cherrin@mac.com**

Make check payable to: **Insurance Professionals of Atlanta**

Mail check to: **Connie Herrin, 1392 Willivee Dr., Decatur, GA 30033**

Class limited to 30.

Deadline: July 2, 2007 (no refunds after deadline)

(Prepayment of fees necessary to guarantee enrollment and workbook for each student)

**Questions? Call Connie Herrin at 404-572-4131 or email to [cherrin@mac.com](mailto:cherrin@mac.com)**

Feel free to copy or forward this announcement to others.

Course covers underwriting issues and decisions for personal & commercial lines, workers compensation, life/health and surety bonds. Answers questions to “What do underwriters need to know and why?”

DAE and CPIW/M qualifier course for NAIW (International)

