



Insurance Professionals of Atlanta

APRIL 2009

WWW.IPANAIW.ORG

IPA Officers & Committees

Connie Herrin, CIC, AIC, ARM
President
Phone: 404-572-4131
cherrin@mac.com

Melissa G. Peak, CISR, CPIW
Vice-President
Membership / Communications
Phone: 770-485-4307
mpeak@amsafety.com

Veronica Spellman
Treasurer
Phone: 770-314-0123
vspell60@comcast.net

Karen Ray, ARM
Secretary
Phone: 404-682-7654
kray@rsui.com

Brenda Peterson
Past President
Nominating Committee
Phone: 770/974-7426
brendaacworth@yahoo.com

Calling all Readers!

If you are interested in becoming a member of IPA, please contact Vice-President, Melissa Peak, or visit our website at www.ipanaiw.org.

Your comments and suggestions for the newsletter are welcomed. Please submit any photos, articles, announcements or other items you would like to see included. Deadline is the 15th of each month in order to be included in the next month's newsletter.

Please submit to
Melissa Peak.

April 10, 2009

Dear Colleagues & Friends:

Whew! March came in like a lion and left much the same way! However, now I think we can all finally acknowledge spring has sprung. Speaking of acknowledgements; my congratulations to IPA's Jan Murray for being named Insurance Professional of the Year at Region III Conference in Charleston, SC. I was surprised and very happy to be named Risk Management Professional of the Year from Region III. Both Jan and I are very honored and we both want to represent Region III well at the National Conference in May 2009. Our Vice-President Melissa Peak was accepted into the National Society of Collegiate Scholars in March. The National Society of Collegiate Scholars (NSCS) is an honor society inviting high-achieving freshmen and sophomores. Members must have a GPA of 3.4 or above and rank in the top 20 percent of their class. She is a sophomore and has maintained a 4.0 GPA. Melissa is one of the Young Professionals in NAIW/IPA.

Currently, our CWC class is winding up with last classes April 18, 2009. It has been a great experience. The class is fun, interesting and very thought provoking. It is all part of the great things available to members of NAIW and the local chapters. I hope to see all of you at our April meeting!

Connie Herrin, AIC ARM CIC CPIW
President
Insurance Professionals of Atlanta

IPA meets at Aldo's Italian Restaurant
6690 Roswell Rd NE
Atlanta, GA (Sandy Springs) the 2nd
Tuesday of each month.

Meetings begin at 6:00 pm.

Cost: \$23.00 per person.

Please check the newsletter for upcoming events which may change the monthly schedule.

* * * * *

Mark Your Calendars!

April 14, 2009

IPA Meeting, Aldo's Restaurant
Sandy Springs, 6:00pm
Meet the Candidates

April 18, 2009

Last Session of CWC class

May 12, 2009

IPA Meeting, Aldo's Restaurant
Sandy Springs, 6:00pm
Membership Drive

May 25, 2009

Memorial Day

May 27-30, 2009

NAIW National Conference
New Orleans, LA



Insurance Professionals of Atlanta

Meet the Candidates

The Nominating Committee will present the slate of officers for the 2009-2010 term and will accept nominations. The candidates will have an opportunity to introduce themselves and address questions and concerns presented by the members.

Date: April 14, 2009

Time: 6:00pm

Location: Aldo's Italian Restaurant
6690 Roswell Road
Atlanta (Sandy Springs), GA

Cost: \$23.00

Dinner includes salad, entrée, garlic rolls, coffee, tea or soda.

Please RSVP to Melissa Peak at mpeak@amsafety.com or 770-485-4307 by Monday, April 13, 2009.

April 8, 2009 Education Program

Insurance Professionals of Atlanta hosted a continuing education class on April 8, 2009. This class was taught by IPA member, Elise Farnham CPCU, ARM, AIM, CPIW from Illumine Consulting. Considering that the class was conducted during the same week as spring break, we had a great turnout. There were a total of 24 registrants. Special thanks to Elise Farnham and Jan Murray for their continued efforts in making the classes a success.

Challenge Your Direction

Please be sure to complete the 2008-2009 NAIW President's Challenge form. Please e-mail forms to editor@naiw.org or fax/mail forms to 918-294-3711 to the attention of Melissa Adams. Those who successfully complete the form will receive recognition for your region on the President's Page of the NAIW website. The form is attached at the end of the newsletter. Additional instructions are located on the form.



CHALLENGE YOUR DIRECTION

Check the items that apply to you from the dates July 1, 2008 through May 1, 2009. You will receive 5, 10 or 25 points for your participation in the areas of growth and recognition. You will need a total of 45 points to qualify.

- Participated in CWC Speak-off Competition at the Council or Regional level (5)
- Helped charter a new association (10)
- Served as a Member-At-Large delegate on the Council or Regional level (10)
- Brought an inactive member to a meeting (5)
- Collected 5 business cards at a meeting (5)
- Brought a potential member to a meeting (5)
- Recruited that guest to join (10)
- Registered for Council, Regional or International Convention (10)
- Served as a Committee Member or Chair at any level (10)
- Attended at least 5 Local Association meetings (5)
- Applied for an NAIW (International) award at any level (5)
- Purchased \$30 or more in NAIW (International) products (10)
- Took an NAIW (International) University class (10)
- Recruited a sponsor at the International level (25)
- Recruited a Corporate Partner at the Local level (10)
- Recruited a Corporate Partner at the International level (15)
- Talked to the Industry about NAIW (International) (10)
- Distributed a "Prospective Member," "Corporate Partner" or "Employer" packet (5)
- Donated to the Laura Bush Foundation Gulf Coast School Library Recovery Initiative (10)
- Received CPIW/CPIM or DAE Designation (10)
- Talked to an employer about NAIW (International) (5)
- Recruited a sponsor at the Council or Regional level (10)
- Participated in an NAIW (International) education class (5)
- Recruited a non-renewing member (10)
- Sat with someone new at a meeting (5)
- Served as an Officer at any level (10)
- Mentored a new member (10)

NAME (PRINT) _____

MEMBER # _____

REGION _____